



## **GVR Murthy-Profile**

**Career Objective:** Want to bring positive changes in students' lives by influence, persuasion and realization and mould them into good citizens. Want to associate with a premier institution where I can contribute maximum to that institution/society and also excel in my personal & professional life.

**Present Assignment:** Dean (Training & Placements) in SRKR Engineering College Bhimavaram AP from 1<sup>st</sup> Jan 2017 to till date

### **Roles & Responsibilities at SRKR:**

- Identify employment opportunities & internships available across the industry for the final year & pre-final engineering students.
- Establish a relationship with the corporate leaders and present brief profile of the college and invite them to conduct campus recruitment or internship selections for final & pre-final year engineering students.
- Brand the institute in various HR or academic related conferences for the larger visibility.
- Find out what the industry is looking in fresh engineering graduates and their campus recruitment process.
- To identify different training needs of the pre-final year & final year students.
- To design and organize campus recruitment training programs on personality development classes, aptitude training classes, English language skills, Technical Courses, guest lectures, industry interaction programs etc either through outsourcing or by in-house faculty. Maximize quantity and quality placements.
- To mentor and counsel the pre-final year and final year students in their studies, career plans, any personal problem, monitor their examination scores.
- Conduct guest lectures by the industry experts or by the subject experts for the benefit of students through industry-interaction programs.
- Organize sessions on Entrepreneurship Development Skills in association with the organizations like MSME, APPC, NEN etc.
- Look for the industries those support the college in terms of providing technical support, lab establishments, and internships for PG & UG students; and enter MoU with them.
- Conduct seminars on various opportunities available for higher education or research field in India and abroad.

- Gather constant feedback from the companies about alumni who are working with them and analyze it to bring changes in the present training methods or curriculum.
- Assist management in head hunting of Senior Faculty Members.

**Past Assignments:** Dean (Training & Placements) in ANITS Visakhapatnam (July 2005 to Dec 2016 – 2 yrs break):

As Manager (HR) in Vasavi College of Engineering (Hyderabad) for about 2 years from 2009 to 2011 – Job profile – Same as above

As Training & Placement Officer in V R Siddhartha Engineering College, Vijayawada (AP) for about 1½ years - 2004 to 2005- Job Profile - Same as above

Served as Jr Commissioned Officer (Technical – Radio Communication) in the Indian Air Force (different locations of the country) for about 20 years (Mar 1983 to Apr 2003)

### **Achievements:**

- Achieved highest test conversion (423) in TCS National Qualifier Test held in Aug 2019 without taking test exemption; exceeding many premier colleges of repute & old. Final number of selects for TCS from 2020 batch are: 292 as on date.
- Introduced Infosys to SRKR for 2019 batch though SRKR is TCS-affiliated college for the past 15-20 yrs without losing TCS. Infy selections for 2020 batch are 335 which is considerably highest in this region.
- Could get major IT companies (mostly on-campus) for the batch 2020 (till date) with 760+ campus offers in spite of locational constraints.
- Could persuade 3 companies (Infosys, TechMahindra & IBM) for Day-1 sharing for the passingout batch 2017 of ANITS Visakhapatnam and achieve record number of placements (424 out of 450 eligible students – multiple offers) for that year.
- Could bring high end companies like Amazon, MuSigma, Deloitte, Voonik, Direct-i as Day-0 for the batch 2016/17 passingout (CTC 9-16 lakhs).
- Could achieve 358+ placement offers out of 446 eligible students (by mid of academic year) for the batch 2016 that includes 34 students with salary range from 5 to 9 l.p.a
- Could enter MoUs with great organizations like MissionRnD, Infosys, CSC, Unisys and Virtusa with my efforts while at ANITS.
- Could get TCS campus visit for 2013 batch in the first phase itself and achieved 86.5% success rate in TCS online test (which is highest in India for the year 2013 & 2012) and 133 final selections (during recession period) at ANITS.
- Could brand ANITS before IT majors like TCS; and up-gradation to “A” is in the process by which we equate with few University Engineering Colleges.
- Could get ANITS accredited by Infosys, Deloitte, MuSigma, Voonik, Genpact, Polaris, HSBC Software, IBM, Capgemini, Unisys, Hyundai, FMC Technologies, Sonata, TechMahindra, BGR & Piaggio Vehicles etc.

- Could establish an association with Mission R&D which is founded by senior most members of Microsoft India. Through this program, students could get into IT product development companies like Kony Labs, Teradata, Rapidbiz etc.
- Could enter an MoU with Unisys (a IT product development company) for their Unisys Innovation Labs Training Program and CSC for COIN program.
- Could reach 201 placements for the 2013 batch out of 370 eligible students in this recession years.
- Could bring 15 companies On-Campus & 6 companies Pooled-Campus for the batch of 2012 batch of ANITS students though industry is not so favorable.
- Achieved 91% campus placements for the 2011 batch; and 87% for the 2010 passed-out batch of Vasavi College of Engineering. A total of 42 companies visited for the year 2010-11 and made 999 offers; the highest till that year.
- Received a letter of appreciation from ANITS for the Excellent Placements achieved during the academic year 2006-07.
- Could bring IT giants like Infosys, Accenture, Caritor, Wipro, Satyam, Sasken, Syntel, Medha Servo Drives and Sonata ON-CAMPUS to ANITS though it was only 5 yrs old engineering college at that time.
- Achieved 80% placements for the year 2006-07 and 79% for the year 2005-06 of ANITS Engineering Students.
- Created a record by achieving **45% conversion** (highest in any college in AP) in the Infosys Campus Interviews held at ANITS during the years 2006-07 & 2007-08.

### **Strengths:**

- Strong belief in values and ethics
- Always optimistic and motivate the people towards reaching institution goals
- Good at understanding human beings and dealing them diligently
- Good Communication & Persuasion Skills
- Good in Client Relationship Management
- Good personal rapport with many Training & Recruitment Heads of Corporate

### **Hobbies:**

- Regular Yoga, Long walks & Physical Exercises
- Reading books on Leadership, General Awareness & English Language

### **Qualifications:**

- Completed **10<sup>th</sup> class** from Board of Secondary Education (Hyd) in first division in March 1979.

- Completed **12<sup>th</sup> class** from Board of Intermediate Education (Hyd) in first division in the year 1981 Maths, Physics & Chemistry as group subjects.
- Did **Diploma in Electronics & Communication Engineering** from Communication Training Institute of India Air Force in the year 1987 in first division.
- Studied Bachelor of Arts from Osmania University in one attempt (21 subjects) in the year 1991 and awarded pass division.
- Received **Degree in Electronics & Radio Communication Engineering** by the Indian Air Force in the year 1997 which is recognized by the Ministry of Education & Social Welfare, Govt of India and Ministry of Defence.
- Attended Jr Management Course conducted by Air Force Technical College, Bangalore in the year 2000 and passed in distinction.
- Completed PG Diploma in Management from Indira Gandhi National Open University (New Delhi) in the year 2001.
- Completed **Masters in Business Administration specializing Marketing Management** from Indira Gandhi National Open University (New Delhi) in the year 2002; and scored 3.17 grades on a 5-point scale.
- Completed Diploma in Sales & Marketing Management from Symbiosis Institute of Management Studies (SIMS-Pune) in first division in the year 2003.

### **Personal Details:**

Full Name : **Gandi Venkata Ramana Murthy**

Date of Birth/Age : 29<sup>th</sup> Aug 1964 / 55 years

Family Details : Son working in JP Morgan (New York) as VP;  
 Daughter working in Accenture (HR) Blore  
 Wife lives with son & grand daughter in US

Languages Known : Telugu, English & Hindi; can understand all the Indian languages

Address for correspondence: Flat-105, Vinay Classic Apts, Opp SRKR Engg College, ChinnaAmiram, Bhimavaram-534204 AP

Permanent Address: Charakam (Vill), Anakapalli-Taluk, Visakha-Dist AP-531031

Mobile: 9440331721 / 9966716371 Email: [murthy.gvr1@gmail.com](mailto:murthy.gvr1@gmail.com)

**Declaration:** I hereby promise that the information given above is true to the best of my belief and knowledge.

Date: 28<sup>th</sup> Jan 2020

Place: Bhimavaram AP  
**Murthy**

**G V R**